

# Good morning All,

Do you have access to the share drive, all documents are listed under:

Did each company submit a document responding to our original RFQ with these quotes?- Each company signed the RFQ agreeing to the terms and conditions and also provided Capability Statement

Can you send us copies of all of those documents? - Attached are the unacceptable quotes, I will send another email with the acceptable quotes.

Were there any other submissions from companies other than those nine? Six unacceptable quotes (attached)

For selection, did someone simply choose the lowest quote, or were other criteria applied in making the selection? Tech code 1016 reviewed each Capability Statement and provided comments back to the specialist as to whether the quoter provide information as to how they will accomplish the required task (SOW).

Who made that selection, and how was the selection documented? Once the tech code provided evaluation the

contract specialist choose the lowest quote for award.

| Contract Specialist Naval Sea Systems Command (NAVSEA) Naval Surface Warfare Center Philadelphia Division 5001 South Broad Street Philadelphia, PA 19112-5083 Cell: (b)(6) Email: (b)(6) |
|--|
| From: (b)(6)   |
| <b>Sent:</b> Monday, August 07, 2023 4:14 PM <b>To:</b> (b)(6)   |
|  |
| Subject: RE: FOIA Request DON NAVY 2023-011492   |
| Hi <mark>(b)(6)</mark> ,   |
|  |
| (b)(4)   |
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From: (b)(6)

(b)(6)

**Sent:** Monday, 7 August, 2023 09:21

To: (b)(6)

Subject: FW: FOIA Request DON NAVY 2023-011492

FYI

v/r,

### (b)(6)

From: (b)(6)

**Sent:** Monday, August 7, 2023 08:34

To: (b)(6)

(b)(6)

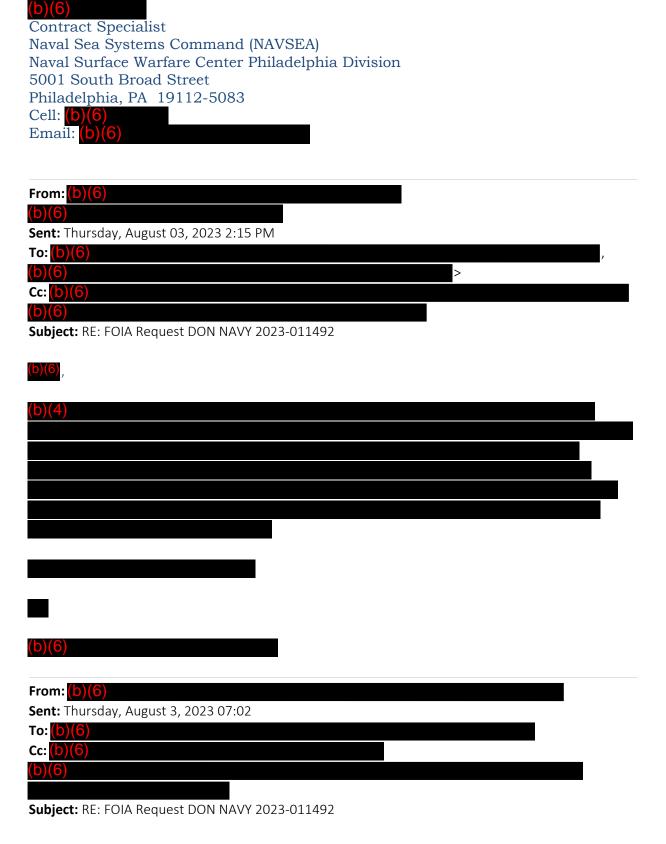
**Subject:** RE: FOIA Request DON NAVY 2023-011492

(b)(6)

The below is the dollar value:

| Vendor                              | Quoted<br>Price | Discount       |
|-------------------------------------|-----------------|----------------|
| On Track<br>Coaching                | \$11,400.00     | (b)(3), (b)(4) |
| Coaching IntelliSys Solutions Group | (b)(3), (b)(4)  | (b)(3), (b)(4) |
| United<br>Training                  | (b)(3), (b)(4)  | (b)(3), (b)(4) |
| Innovations<br>International        | (b)(3), (b)(4)  | (b)(3), (b)(4) |
| Learnsoft                           | (b)(3), (b)(4)  | (b)(3), (b)(4) |
| Leaders for<br>Good                 | (b)(3), (b)(4)  | (b)(3), (b)(4) |
| New Trail<br>Logistics              | (b)(3), (b)(4)  | (b)(3), (b)(4) |
| Learning<br>Tree                    | (b)(3), (b)(4)  | (b)(3), (b)(4) |
| Project<br>Manager<br>USA           | (b)(3), (b)(4)  | <del>-</del>   |

There was no official ratings, since this was a SAP buy we do not have to use ranking for quoters. Who is the company requesting this information?



# Good morning,

#### FYI

- 1. All requests for proposal, solicitations, or similar announcements issued that were related to this award. *none to my knowledge*
- 2. The final contract or equivalent document for this award. *attached*
- 3. Records of the scoring guidance, scoring system and procedure, and other documents that documented how the awardee was chosen. –attached RFQ & Tech eval. NOTE: LPTA Instructor Experience:

Instructor must have a minimum of 10 years' experience in conducting trainings to leaders in the workplace that is directly related to emotional intelligence, unconscious bias, diversity and acceptance, and inclusiveness in the workplace and hiring. Contractor must have experience working with/delivering trainings for other DoD agencies to ensue materials and platforms used to deliver the training are compatible with our systems. IAW L-212-W001

- 4. Any records that show whether this contract was considered competitively or if it was a sole-source award *–Market research memo attached considered competitive*
- 5. All materials provided to the agency under the contract. *Service Contract is still in process POP Feb 2023-Sept 2023*

Please let me know if you need anything else.

Thank you,



Contract Specialist Naval Sea Systems Command (NAVSEA) Naval Surface Warfare Center Philadelphia Division 5001 South Broad Street Philadelphia, PA 19112-5083

Cell: (b)(6)

Email: (b)(6)

From: (b)(6)

Sent: Thursday, August 03, 2023 6:37 AM

To: (b)(6)

Cc: (b)(6)

(b)(6)

Subject: RE: FOIA Request DON NAVY 2023-011492

Hi (b)(6) — Forwarded is a FOIA request for a SAP processed by (b)(6) and you were the PCO. Please gather all requested docs other than the award document and email them directly to (b)(6) and (b)(6) who I have copied on this email. Thanks, (b)(6)

# (b)(6)

Procurement Analyst, 0213

**Contracts Department** 

NSWC Philadelphia

5001 S. Broad Street

Bldg. 4, Flr 2, Room 2300

Philadelphia PA 19112

Gov't Cell Phone: (b)(6)

Email: (b) (6)

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From: (b)(6)

Sent: Wednesday, August 2, 2023 9:42 AM

To: (b)(6)

Cc: (b)(6)



Subject: FOIA Request DON NAVY 2023-011492

Good morning (b)(6),

I will be transferring to another agency in a few weeks and (b)(6) will be taking over the FOIA request process.

We have received a request for the following:

- "The request involves the following contract award: Awardee: On Track Coaching, LLC. Award ID number: N6449823P5086 <a href="https://www.usaspending.gov/award/CONT\_AWD\_N6449823P5086\_9700\_">https://www.usaspending.gov/award/CONT\_AWD\_N6449823P5086\_9700\_</a>- NONE-\_-NONE-For this contract, FGI requests the following records:
- 1. All requests for proposal, solicitations, or similar announcements issued that were related to this award.
- 2. The final contract or equivalent document for this award.
- 3. Records of the scoring guidance, scoring system and procedure, and other documents that documented how the awardee was chosen.
- 4. Any records that show whether this contract was considered competitively or if it was a sole-source award
- 5. All materials provided to the agency under the contract. "

I have downloaded the final contract from EDA, but please forward the other requested documents for our review.

Thanks and let me know if you have any questions.

v/r,

### (b)(6)

Paralegal Office of Counsel 5001 S. Broad Street, Bldg. 4 Philadelphia, PA 19112

Office Phone: (b)(6)
Personal Cell: (b)(6)